



ANDREW LARY

Executive Managing Director

Andrew Lary is Executive Managing Director at Domain Capital Group, the parent company of two registered investment adviser subsidiaries, Domain Capital Advisors, LLC and Domain Timber Advisors, LLC. In this role and as a member of the company's executive management team, Mr. Lary is responsible for the strategic direction of the firm, it's expansion of investment offerings, and guidance of the firm's investment strategies across both subsidiaries.

Upon graduating from Tulane University in 1995 with a B.S.M. in Accounting, Mr. Lary began his career with PricewaterhouseCoopers (PwC) as an Associate in the Business Assurance practice. Before long, he became a Senior Manager for PwC's Real Estate Business Advisory Services group, where he managed select key client relationships and their corresponding consulting projects.

During his eight-year tenure with PwC, Mr. Lary spent a significant amount of time providing consultative services to the senior management team at a large financial institution. In this capacity, he managed a team in the liquidation of a \$15 billion real estate portfolio. He directed and performed investment-level financial analyses, due diligence at both the deal and property levels, and ultimately helped restructure more than 75 investments. As a result, the client retained Mr. Lary to create and implement a new financial risk management division that would later be transitioned to in-house personnel.

Prior to joining Domain in 2011, Mr. Lary was a Principal at Sandusky Capital, LLC, a boutique strategic management and financial consulting firm he co-founded in 2003. There, he led various advisory and consulting engagements, including real estate workouts, capital sourcing, risk management, business process re-engineering and financial modeling and analysis. Notably, Mr. Lary also developed a principal investing platform that included venture capital, private equity and real estate investments.

Mr. Lary is a Certified Public Accountant licensed in the State of New York (inactive) and sits on numerous advisory boards on behalf of Domain's clients.

PROFESSIONAL HIGHLIGHTS

- 20 years experience in Real Estate and Alternative investments and asset management
- Sits on numerous advisory boards on behalf of Domain's clients
- B.S.M. in Accounting, Tulane University CPA licensed in New York (inactive)

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