



PATRICK E. LEARDO

Director
Business Development

PROFESSIONAL HIGHLIGHTS

- Drives strategic operational and compliance direction for Domain Capital Advisors
- Expertise in leading large-scale projects that drive growth and results
- Creates a progressive environment and a culture of efficiency across the organization, to achieve company goals
- B.A. in Business Administration, Roanoke College
- M.B.A. in Finance & Accounting, Fordham University Graduate School of Business

Patrick E. Leardo is Director - Business Development at Domain Capital Group, the parent company of two registered investment advisers subsidiaries, Domain Capital Advisors, LLC and Domain Timber Advisors, LLC. In this role, he develops and targets strategic business development opportunities for the organization, cultivates strategic relationships, and identifies new markets for the organization to pursue.

Mr. Leardo began his career with the corporate value consulting group at Duff & Phelps. In this role, Mr. Leardo conducted valuation modeling, analysis and research, performed purchase price allocation and valuations of intangible assets and Goodwill, and provided business enterprise value, market approach and transaction approach analyses. His work there also included pre-transaction corporate advisory analysis of stand-alone vs. merged operations.

In 2009, Mr. Leardo joined Domain as Associate, where he assisted with Real Estate and Alternative Investment asset management responsibilities, including investment due diligence, cash flow and return analysis, and quarterly investment report production. Mr. Leardo quickly advanced to his current role as Head of Operations.

In addition to his operational responsibilities at Domain, Mr. Leardo combines an attention to detail with his unique strategic perspective to help ensure that the firm's largest projects drive bottom line results. With a natural ability to build strong, positive relationships, Mr. Leardo also plays an integral role in the company's client development activities.

Mr. Leardo holds a B.A. in business administration from Roanoke College and an M.B.A. from Fordham University Graduate School of Business. He is also a graduate of the Investment Banking Institute Financial Modeling and Valuation Training Program.