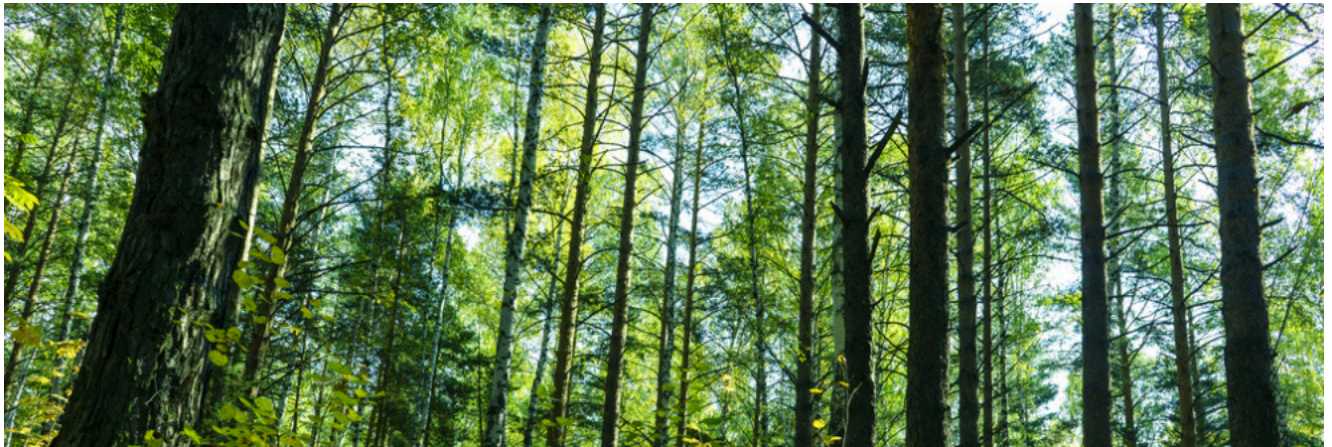


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JANUARY 25, 2021



## Domain Timber Advisors achieves record year in land sales



Domain Capital Group, LLC, a comprehensive private investment management services firm, announced its subsidiary, Domain Timber Advisors, closed 78 land sales last year, surpassing its 50 total transactions in 2019.

The sales ranged from two to 10,700 acres, with an average of 470 acres. Of the more than 36,000 acres sold in 2020, most occurred in the Southeast while many others were completed in the Northeast, Pacific Northwest and other U.S. timberland regions. Domain Timber has an additional 35 transactions, totaling 16,500 acres of timberland and environmental assets, under agreement for sale.

“Our record setting year was partly driven by individuals who wanted to purchase small, rural tracts outside of large cities for varying pandemic-related reasons,” said Joe Sanderson, managing director of natural resources at Domain Timber Advisors, LLC, an SEC-registered investment advisor. “Due to COVID, there was a considerable increase in outdoor recreational activities, which helped further boost sales. Purchasing interest remains strong for these types of properties and we expect the trend to continue through the first half of this year.”

In 2020, buyers also included adjacent landowners, those interested in longer-term timber management and others looking to build homes or subdivisions. In many instances, purchasers sought a mixture of property uses, including recreation and timber management. These properties are historically well-managed forestlands that have been thoughtfully maintained to accommodate multiple uses.

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