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# Domain Timber Advisors Achieves Record Year in Land Sales

Timber investment management organization experiences 56% increase in transactions due to COVID-19 concerns and popularity of outdoor recreational activities

(Atlanta – January 25, 2021) – Domain Capital Group, LLC, a comprehensive private investment management services firm, today announced its subsidiary, Domain Timber Advisors, closed 78 land sales last year, surpassing its 50 total transactions in 2019.

The sales ranged from two to 10,700 acres, with an average of 470 acres. Of the more than 36,000 acres sold in 2020, most occurred in the Southeast while many others were completed in the Northeast, Pacific Northwest and other U.S. timberland regions. Domain Timber has an additional 35 transactions, totaling 16,500 acres of timberland and environmental assets, under agreement for sale.

“Our record setting year was partly driven by individuals who wanted to purchase small, rural tracts outside of large cities for varying pandemic-related reasons,” said Joe Sanderson, managing director of natural resources at Domain Timber Advisors, LLC, an SEC-registered investment advisor. “Due to COVID, there was a considerable increase in outdoor recreational activities, which helped further boost sales. Purchasing interest remains strong for these types of properties and we expect the trend to continue through the first half of this year.”

In 2020, buyers also included adjacent landowners, those interested in longer-term timber management and others looking to build homes or subdivisions. In many instances, purchasers sought a mixture of property uses, including recreation and timber management. These properties are historically well-managed forestlands that have been thoughtfully maintained to accommodate multiple uses.

#### About Domain Capital Group:

Atlanta-based Domain Capital Group, LLC provides comprehensive private investment management services, through its registered investment advisor subsidiaries, to institutions, public and private pensions, corporations, foundations, endowments and high-net-worth individuals. Domain Capital Group’s investment professionals are experienced across a diverse range of asset classes and investment strategies, including real estate, natural resources, media, entertainment, technology and credit and other financial services. As of September 30, 2020, Domain managed approximately \$6.1 billion in total assets through its two registered subsidiaries, Domain Capital Advisors, LLC and Domain Timber Advisors, LLC. The assets are comprised of approximately \$5.5 billion in real estate, debt, alternative and other assets constituting Regulatory Assets Under Management (“RAUM”) and another \$664 million in non-RAUM real properties. Please refer to each registered investment advisor’s most recent Form ADV for additional details. For further information about Domain Capital Group, visit [domaincapitalgroup.com](http://domaincapitalgroup.com).

#### Contact:

Mike Rieman  
Cookerly Public Relations  
404.419.9230  
[mike@cookerly.com](mailto:mike@cookerly.com)