



JOE SANDERSON

Managing Director
Natural Resources

PROFESSIONAL HIGHLIGHTS

- 20 years experience in real estate consultancy, direct investments, and asset management
- Career includes 16 years at Plum Creek Timber Company, Inc.
- Bachelor of Science in Forestry Resource Management from the University of Montana

Joe Sanderson is a managing director at Domain Timber Advisors, a manager of timberland, timberland-related and environmental investments for public and private pension plans, corporations, foundations, endowments, and high-net-worth individuals.

Prior to joining Domain Timber Advisors, Mr. Sanderson's career included 16 years at Plum Creek Timber Company, Inc., a timberland owner and manager, as well as a forest products, mineral extraction, and property development company. Over the years, Mr. Sanderson's responsibilities at Plum Creek included assisting in the on boarding of the 867,000 acre Champion acquisition, the 905,000 acre Sappi acquisition in Maine, where he served three years as timberland superintendent, and the 4.7 million acre acquisition of the Timber Company, where he served five years as resource manager. He has been responsible for all aspects of timberland management and was tasked with improving company-wide timber harvest and contractor performance on all 6+ million acres of company owned timberland, as director of logistics and contractor performance.

Most recently, Mr. Sanderson served as senior vice president of timberland investments with US Trust, responsible for the timberland investment group where he acted as fiduciary investment manager. Duties included recruiting and managing high-net-worth clients in the timber investment space. He was responsible for growing the business by just under \$1 billion in capital, and was awarded "Top Performer" four years in a row. Mr. Sanderson lead a team in the acquisition and ongoing management of approximately \$100 million of new timber acquisitions per year, accountable for: strategic harvest planning, road design, reforestation planning, land sale, appraisal review, acquisition integration, P & L responsibility, budget/forecasting, timber marketing, technology implementation, process improvement, and regulatory compliance. His multi-regional experience together with fiduciary investment management experience is unique in the industry.

Mr. Sanderson received a Bachelor of Science in Forestry Resource Management from the University of Montana.