
AUGUST 25, 2020

Domain Timber Advisors Experiences Surge in Timberland Sales

Timber investment management organization surpasses last year's sales totals and donates conservation bank parcels to Florida biological research station

(Atlanta – August 25, 2020) – Domain Capital Group, LLC, a comprehensive private investment management services firm, today announced its subsidiary, Domain Timber Advisors, has 78 land sales either closed or under agreement year-to-date (YTD), surpassing the total 50 transactions in 2019. The company's transactions have ranged from two to 10,700 acres, with an average of 500 acres. While the majority of transactions occurred in the Southeast, sales activity has occurred in the Northeast, Pacific Northwest and other parts of the U.S.

“Despite business challenges related to the coronavirus pandemic, we're experiencing a record year for land sale transactions,” said Joe Sanderson, managing director of natural resources at Domain Timber Advisors, LLC, an SEC-registered investment advisor. “Interestingly, we're seeing private individuals purchasing small, rural tracts to move outside of major cities and enjoy outdoor recreational activities away from the threat of COVID-19. As such, we expect demand for these types of properties through the end of this year and possibly 2021.”

Among this year's notable transactions, Domain Timber donated 151.2 acres of the Scrub Conservation Bank to the adjacent Archbold Biological Research Station in Highlands County, Fla. Approved and permitted by the U.S. Fish and Wildlife Service (in conjunction with the Florida Fish and Wildlife Conservation Commission), the bank is comprised of eight parcels that were identified as high priority restoration areas due to the historical presence of native scrub habitat for the federally-threatened Florida sand skink and Florida scrub-jay.

Prior to bank development and restoration, the land was managed as a commercial citrus nursery, devoid of scrubby oak and pine flatwoods, wet prairies or southeastern bays. Following restoration efforts, the bank provides significant habitat for additional state and federally listed species, including the eastern indigo snake, blue-tailed mole skink, Florida panther and gopher tortoise. The bank is protected by a perpetual conservation easement, preventing future development of native habitat while serving as a permanent conservatory and biological research station.

About Domain Capital Group

Atlanta-based Domain Capital Group, LLC provides comprehensive private investment management services, through its registered investment advisor subsidiaries, to institutions, public and private pensions, corporations, foundations, endowments, and high-net-worth individuals. Domain Capital Group's investment professionals are experienced across a diverse range of asset classes and investment strategies, including real estate, natural resources, media, entertainment, technology, and credit and other financial services.

As of March 31, 2020, Domain managed approximately \$5.9 billion in total assets through its two registered subsidiaries, Domain Capital Advisors, LLC and Domain Timber Advisors, LLC. The assets are comprised of approximately \$5.46 billion in real estate, debt, alternative, and other assets constituting Regulatory Assets Under Management (“RAUM”) and another \$440 million in non-RAUM real properties. Please refer to each registered investment advisor's most recent Form ADV for additional details. For further information about Domain Capital Group, visit domaincapitalgroup.com.

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